

PAULINE GROSJEAN

Senior Lecturer of Economics – The University of New South Wales

CONTACT

Address: School of Economics
Australian School of Business, University of New South Wales
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RESEARCH AND TEACHING FIELDS

Primary:
Economics of Institutions, Culture and Economics, Development and Transition
Secondary:
Political Economy, Economic History

EMPLOYMENT

Present: The University of New South Wales, Senior Lecturer (with tenure)

Courses Taught (Fall 2012):

Graduate: Political Economy (shared with Gabriele Gratton)

Undergrad.: The New Europe; Business and Government (shared with Chris Bidner)

2013 Visiting Professor, Ecole des Hautes Etudes en Sciences Sociales, Paris
School of Economics.
2009-2011 University of San Francisco, Assistant Professor of Economics
2007-2009 University of California at Berkeley, Ciriacy-Wantrup Post Doctoral Fellow
2006- 2007 European Bank for Reconstruction and Development, London. Economist
2002-2006 Toulouse School of Economics, teaching assistant
2004 University College London, Mary Curie Fellow. Peking University, researcher
2003 Centre for International Forestry Research, Indonesia. Research Intern
1999 French Foreign Office, Tel Aviv, Economics department. Research Intern

EDITORIAL POSITION

Editorial Board, Journal of Comparative Economics

EDUCATION

2006 Ph.D Economics, Toulouse School of Economics.

Highest distinction (Félicitations du Jury à l'Unanimité).

Dissertation title: "Three Essays in Transaction Costs and Development"

Advisor: Paul Seabright. Committee: T. Besley, E. Auriol, J.P. Azam, A. Thomas

2003 Toulouse School of Economics, M. Phil, Economics. With distinction.
2001 Agrégation in Economics
2001 Ecole Normale Supérieure de Cachan. MA, Economics and MA, Finance
1998 BA, Economics, University Paris X. BA, History, University Paris X.
1996 Baccalaureate, Sciences

PAPERS

Publications

“Learning, Political Attitudes and Crises: Lessons from Transition Countries,” with Frantisek Ricka and Claudia Senik. *Journal of Comparative Economics*, forth.

“Social Cooperation and the Problem of the Conflict Gap: Survey and Experimental Evidence from Post-War Tajikistan,” with Alessandra Cassar and Sam Whitt. In: *The Economics of Conflict*, edited by Karl Wärneryd MIT Press

“The Weight of History on European Cultural Integration: A Gravity Approach,” *American Economic Review*, Papers and Proceedings, May 2011, Vol.101 (3): 1-7.

“Long Term Institutional Persistence: Ottoman Rule and Financial Development in the Regions of Europe,” *Journal of Comparative Economics*, March 2011, Vol. 39:1-16 (lead article). Montias Price for the best paper published in *Journal of Comparative Economics* in 2010 and 2011 (first ex-aequo with A. Greif and S. Tadelis, “A theory of moral persistence: crypto-morality and political legitimacy”).

“Democracy, Market Liberalization and Political Preferences,” with Claudia Senik, *The Review of Economics and Statistics*, Feb. 2011, Vol. 93(1): 365-381

“Land Tenure Arrangements and Rural Urban migration in China,” with Andreas Kontoleon and Katrina Mullan, *World Development* 2011, Vol. 39(1): 123-133

“Maintenance Cost, Outside Options and Optimal Ownership of a Public Project,” *The B.E. Journal of Economic Analysis and Policy* 2010, Vol. 10(1)

“Relaxing Rural Constraints: a Win-Win Policy for Poverty and Environment in China?,” with Ben Groom, Andreas Kontoleon, Tim Swanson and Shiqiu Zhang, *Oxford Economic Papers* 2010, Vol. 62(1): 132-156.

“Assessing the Sustainability of the Sloping Land Conversion Program: a Choice Experiment Approach, with Andreas Kontoleon. In: *Choice Experiments in Developing Countries: Implementation, Challenges and Policy Implications*,” edited by J. Bennett and E. Birol, Edward Elgar 2010

“How Sustainable are Sustainable Development Programmes? The Case of the Sloping Land Conversion Program in China,” with Andreas Kontoleon, *World Development* 2009, Vol. 37(1): 268-285

Working Papers:

“Legacies of Violence: Trust and Market Development,” with Alessandra Cassar and Sam Whitt (revision requested at *Journal of Economic Growth*)

“Institutional Quality, Culture, and Norms of Cooperation: Experimental Evidence from Italy and Kosovo,” with Alessandra Cassar and Giovanna D’Adda (submitted)

“A History of Violence: The Culture of Honor and Homicide in the US South” (submitted)

“Conflict Trap or State Building? International Wars, Civil Conflicts and Political Preferences” (submitted)

In Progress:

“Rule of Law, Riches, and Rogues: a New Perspective on the Resource Curse,” with Mathieu Couttenier and Marc Sangnier

“Household Debt and Household Vulnerability During the Great Recession,” with Ralph De Haas and Martin Brown

“The Determinants of Performance in Building Infrastructure in Transition Economies,” with G. Dobrescu and G. Friebe.

OTHER WORK AND PUBLICATIONS

Policy/Reports

“The Crisis from the Household Perspective”, with Ralph De Haas and Martin Brown, Chapter 2, 2011 EBRD Transition Report, European Bank for Reconstruction and Development

“The Intangible Transition: Democracy and Market Support After the Crisis”, with Claudia Senik and Frantisek Ricka, Chapter 3, 2011 EBRD Transition Report

“Attitudes and Values in Transition”, with Gérard Roland, 2007 EBRD Transition Report

“Assessing the Impact of the Sloping Land Conversion Program on Local Community Welfare”, final report to the CCICED, 2005

Book Review

“Towards a Labour Market in China,” by J. Knight and L. Song. The Economics of Transition, January 2006

Popular

“Should Market Liberalization Precede Democracy? The Citizens’ Point of View, Vox, CEPR, August 2007

GRANTS, FELLOWSHIPS AND AWARDS

2013 Australian School of Business Grant, AUD 24,000

2012 Research Achievement Award – Australian School of Business

2012 Australian School of Business Grant, AUD 9000

2011 US Department of State Title VIII Research Award (USD 20,000) for: “The Co-Evolution of Trust and Institutions: Evidence from the Balkans”

2010 US Department of State Title VIII Research Award (USD 18,750) for: “Violence, and Socio-Economic Preferences: An Empirical Investigation in Tajikistan and Kosovo”

2007 Ciriacy-Wantrup Post Doctoral Fellowship in Natural Resources Economics and Political Economy - University of California at Berkeley (2 years)

2004 Marie Curie Research Fellowship of the European Commission (9 months)

2003 Doctoral Scholarship (3 years), French Government

1998 Scholarship for Ecole Normale Supérieure (4 years)

SELECTED CONFERENCES AND SEMINAR PRESENTATIONS

NBER Summer Institute: Income Distribution and Macroeconomics Workshop, July 2012

NBER Summer Institute: Development of the American Economy Workshop, July 2012

Stanford Institute for Theoretical Economics (SITE): Experimental Economics, September 2011

All-UC History Group: Space and Place in Economic Growth, Huntington Library, April 2011

American Economic Association Meetings, Denver January 2011; San Francisco January 2009

NBER Summer Institute: Income Distribution and Macroeconomics Meeting, July 2010

IZA-Science Po workshop: Civic Values and Trust, June 2010

NBER Summer Institute: Political Economy Meeting, July 2009

International Society for New Institutional Economics (ISNIE) conference, Stanford 2011, Berkeley 2009

CEPR: Models of Cultural Diversity, Milan 2010; Paris 2008

Midwest Political Science Association Conference, Chicago 2008
World Congress of Environmental and Resource Economists, Kyoto 2006
2012: University of Queensland; Monash University; La Trobe University, University of Zurich. 2011: UNSW, University of Melbourne, Université Laval, Toulouse School of Economics. 2010: Stanford University, UW Madison, UC Santa Cruz. 2009: New York University, UC Santa Barbara, London School of Economics, UNSW, Monash University, UC Davis, UC Berkeley. 2008: Paris School of Economics, EBRD. 2007: Toulouse School of Economics

PROFESSIONAL ACTIVITIES

Refereeing:

American Economic Review; Economic Journal; European Economic Review; Experimental Economics; Journal of Bioeconomics; Journal of Comparative Economics; Journal of Development Economics; Journal of Development Studies; Journal of Economic Growth; Journal of the European Economic Association; Journal of Law, Economics and Organizations; Journal of Money, Credit and Banking; Journal of Public Economics; Review of Economics and Statistics; The Economics of Transition, Australian Journal of Agricultural and Resource Economics, British Journal of Middle Eastern Studies, Regional Science and Urban Economics; World Bank Economic Review.

Outside expert for the French Agence Nationale de la Recherche

Committees:

Head of School Advisory Committee, School of Economics, UNSW, 2012-2014

Strategic Initiative Committee, School of Economics, UNSW 2012-2014

Hiring Committee, University of San Francisco, 2010-2011